

## Banking & Finance: Foreign exchange, Precious metals, Commodities, Real estate & Alternative investments

Training program SAM

Title / Topic	Foreign exchange, Precious metals, Commodities, Real estate & Alternative investments
Target audience	Asset managers
Learning content	<p>In addition to the traditional investments - i.e. in particular investments in interest rate instruments and equity investments - there are a number of other asset classes which complement the investment universe and are of great significance to the customer for reasons of diversification.</p> <p>These include a variety of different investment categories, e.g. precious metals, commodities, and real estate. Furthermore, foreign exchange markets and foreign exchange transactions are also discussed in this context.</p> <p>Asset classes which complement the investment universe also include, among others, investments in private equity and hedge funds, which are presented in this topic.</p>
Learning location / Testing location	Fintelligence Online Lernplattform: <a href="https://fintelligence.fintelligence-net.com/">https://fintelligence.fintelligence-net.com/</a>
Learning time	<p><u>Foreign exchange, Precious metals, Commodities, Real estate</u></p> <ol style="list-style-type: none"> <li>1. Foreign exchange market (50 min)</li> <li>2. Foreign exchange transactions (50 min)</li> <li>3. Precious metals (50 min)</li> <li>4. Commodities (50 min)</li> <li>5. Real estate (40 min)</li> <li>6. Learning control (70 min)</li> </ol> <p><u>Alternative investments</u></p> <ol style="list-style-type: none"> <li>7. Hedge Funds (50 min)</li> <li>8. Private Equity (60 min)</li> <li>9. Learning control (80 min)</li> </ol>
Period	2 months
Learning goals	<p>Foreign exchange, Precious metals, Commodities, Real estate</p> <p><u>Foreign exchange market</u></p> <p>When you have completed this module, you will</p> <ul style="list-style-type: none"> <li>• know the most important foreign exchange markets and their participants</li> <li>• know about currency quotations and cross rates</li> <li>• understand the basic exchange rate systems</li> <li>• know the most important international currencies and the importance of convertibility of currencies as well as capital movements restrictions</li> </ul>

### Foreign exchange transactions

After completing this module, you will

- be able to explain the terms spot exchange transactions, forward exchange transactions and swap exchange transactions to a client
- know how to calculate forward exchange rates and the swap exchange rates
- know about the basic foreign exchange options
- be familiar with non-deliverable forwards (NDFs)

### Asset Precious metals

After completing this module you will

- know the most important precious metals for investment purposes
- understand the most important factors for determining the price of gold
- be able to explain the basic investment opportunities in precious metals to your client
- be familiar with direct investment in precious metals, precious metal accounts, ETFs and gold mine shares

### Commodities

After completing the study of this module

- you will know the most important raw materials that are suitable for investment purposes.
- you will understand the specifics of the commodity market
- be familiar with the price determinants of important raw materials
- be able to explain to a customer the opportunities and risks of the basic investment opportunities in raw materials
- know in particular about the commodity investments in exchange traded funds, exchange traded commodities and stocks of commodity companies

### Real estate

Upon completion of this module

- you will understand the significant importance of real estate for the Swiss national economy and the opportunities it offers investors,
- you will know about the options and risks that investors face when investing in real estate,
- you will be familiar with the possibilities for direct and indirect investments in real estate.

	<p><u>Alternative investments</u></p> <p><u>Hedge Funds</u></p> <p>After completing this module, you will</p> <ul style="list-style-type: none"> <li>• know the basic organisation, regulation, asset restrictions and fee structure of hedge funds</li> <li>• know about important asset strategies for hedge funds and understand in particular the most important types of directional, event-driven and relative value strategies</li> <li>• understand the concept as well as the advantages and disadvantages of a fund of hedge funds</li> </ul> <p><u>Private Equity</u></p> <p>After completing this module, you will</p> <ul style="list-style-type: none"> <li>• know the fundamental focus, typical cash flow structures and investment forms of private equity</li> <li>• be familiar with the most important arrangements of private equity funds; you will in particular understand the strategies for leveraged buyouts, venture capital, mezzanine capital, growth capital and distressed assets</li> <li>• be familiar with the most important options for exit strategies in private equity investment</li> <li>• understand the differences between direct and indirect assets in private equity investments</li> </ul>
Method	Individual study via interactive e-learning module with discoverable content and videos plus final learning control via online test.
Learning control	The two online self-control tests consist of 15 to 20 multiple choice questions. You will pass the tests if you reach at least 70% of the maximum score.